

1 Notes 9a: One-way ANOVA

Previous chat covered through section 6; brief review will be presented here of material presented in previous chat.

1. Purpose

Just like two-independent samples t-test, except can have more than 2 groups.

Example:

Is there a difference in overall mean MPG among country/area of origin of cars: American, European, and Japanese.

<http://www.bwgriffin.com/gsu/courses/edur8131/data/cars.sav>

2. Hypothesis

Overall ANOVA Hypothesis

Mean MPG will be same no matter what the origin of the car.

Ho:  $\mu_i = \mu_j$  (OR since three groups, Ho:  $\mu_{\text{American}} = \mu_{\text{European}} = \mu_{\text{Japanese}}$  )

H<sub>1</sub>:  $\mu_i \neq \mu_j$

Individual Comparison Hypothesis

Determine mean differences in MPG for each of these three possible pairwise comparisons

1. American vs. European cars,
2. American vs. Japanese, and
3. European vs. Japanese.

Covered below under multiple comparisons

1.3 Why not Separate t-tests?

The *familywise*, or *experimentwise*, error rate is higher than the nominal level of .05.

Comparison	Alpha per comparison
t-test 1 = a vs. b	.05
t-test 2 = a vs. c	.05
t-test 3 = b vs. c	.05

Taken together, these three tests lead to familywise error rate of:

$$1 - (1-\alpha)^c$$

Where “c” is the number of comparison, alpha is the per comparison alpha level, so with three tests, the new Type 1 error rate is:

$$\begin{aligned} \text{Familywise error rate} &= 1 - (1-\alpha)^c \\ \text{Familywise error rate} &= 1 - (1-.05)^3 \\ \text{Familywise error rate} &= 1 - (.95)^3 \\ \text{Familywise error rate} &= 1 - .857375 \\ \text{Familywise error rate} &= .142625 \end{aligned}$$

Familywise error rate interpretation = There is a .1426 chance that at least one hypothesis test among the three will be incorrectly rejected (at least a .1462 chance of making a Type 1 error among the three tests performed).

So we need a mechanism for controlling the possible inflation of the Type 1 error rate across a family of tests. This mechanism is discussed below under multiple comparisons.

#### 4 Linear Model Representation

Skip

#### 5 Logic of Testing Ho in ANOVA

Divides DV variance into components associated with group membership and error – see Table

Source	SS	df	MS (variance)	F
Between (group, regression)	SSb	df between	MSb = SSb/dfb	MSb / MSw
Within (error, residual)	SSw	df within	MSw = SSw/dfw	
Total	SSt	df total	(SSt / df total = variance of DV)	

SS = sums of squares

DF = degrees of freedom

MS = mean square – ANOVA term for variance (mean square = variance)

F = F ratio

F-ratio = MS b / MS w (i.e., variance between / variance within)

F-ratio tests  $H_0: \mu_i = \mu_j$

An F-ratio of 0.00 tells what about the group means?

**No mean difference among groups.**

F-ratio measures group mean separation, the larger the F ratio, the more group mean separation, so the larger the difference among groups.

### ANOVA

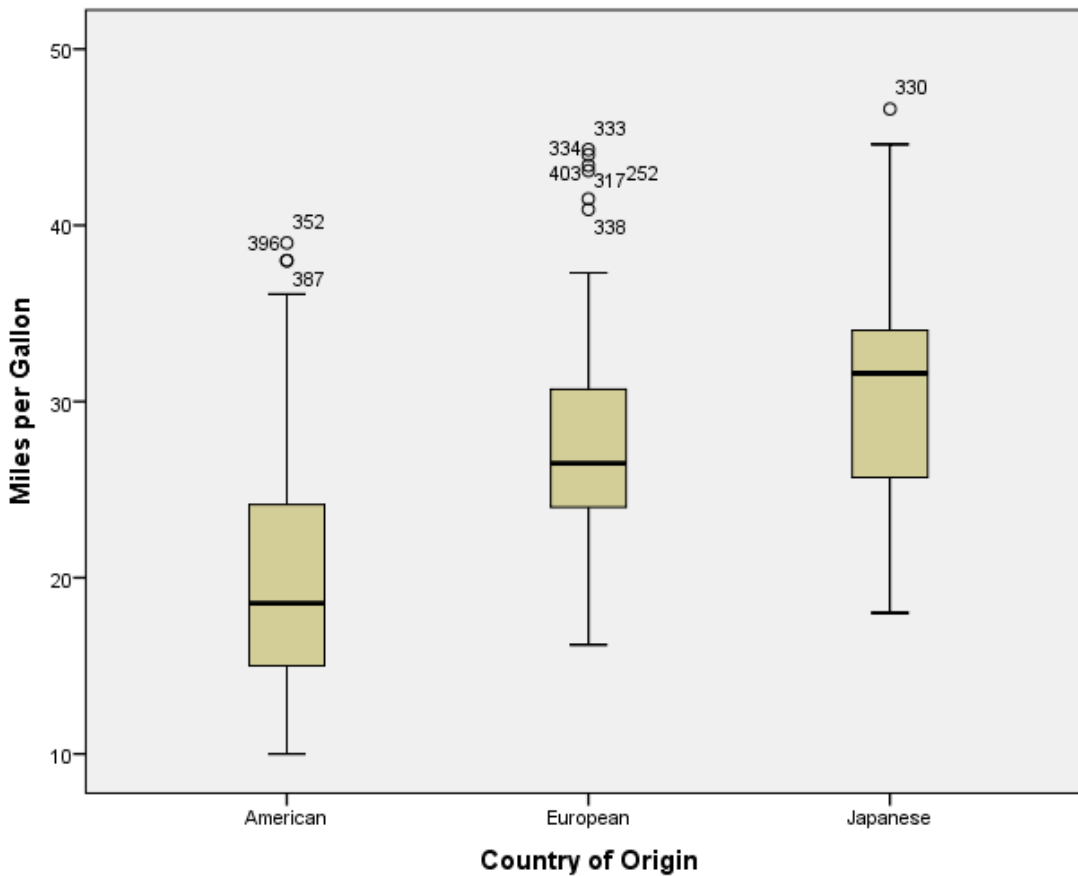
Miles per Gallon

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	7984.957	2	3992.479	97.969	.000
Within Groups	16056.415	394	40.752		
Total	24041.372	396			

Variance of MPG based upon the ANOVA results would be

$$(SS \text{ total} / df \text{ total}) = 24041.372 / 396 = 60.712$$

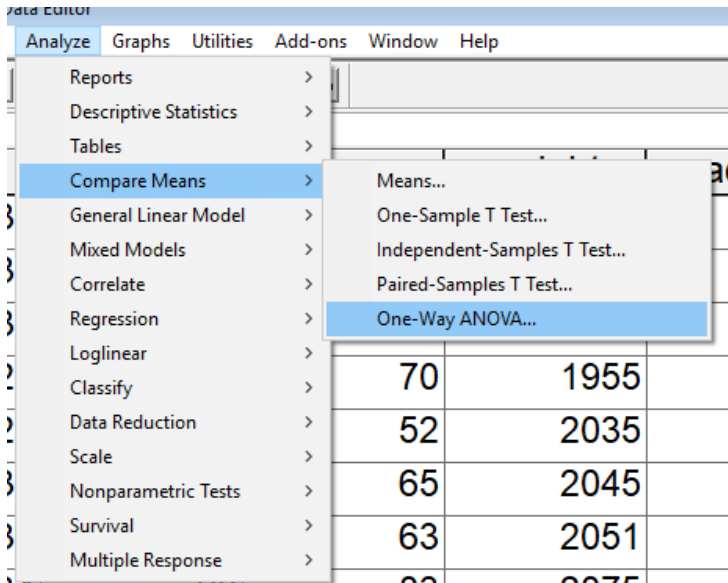
What this shows is that  $SS / DF = \text{variance of the DV (mpg in this example)}$



## 6 One-way ANOVA in SPSS

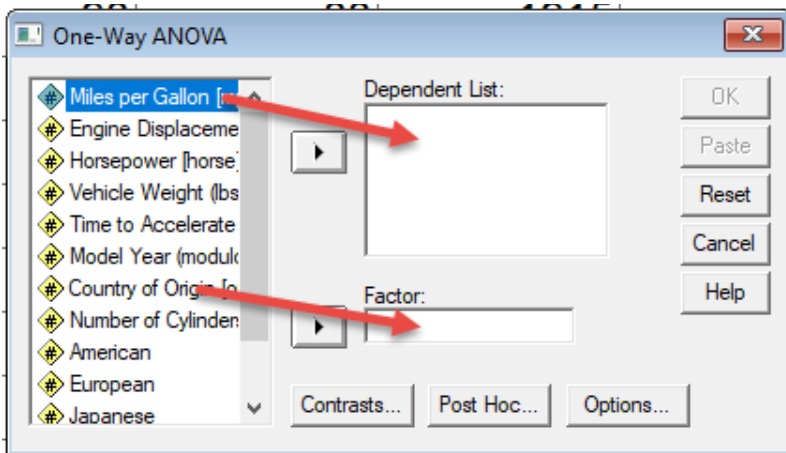
SPSS Results of One-way ANOVA (both oneway and general linear model commands)

Analyze -> Compare means -> One-way ANOVA

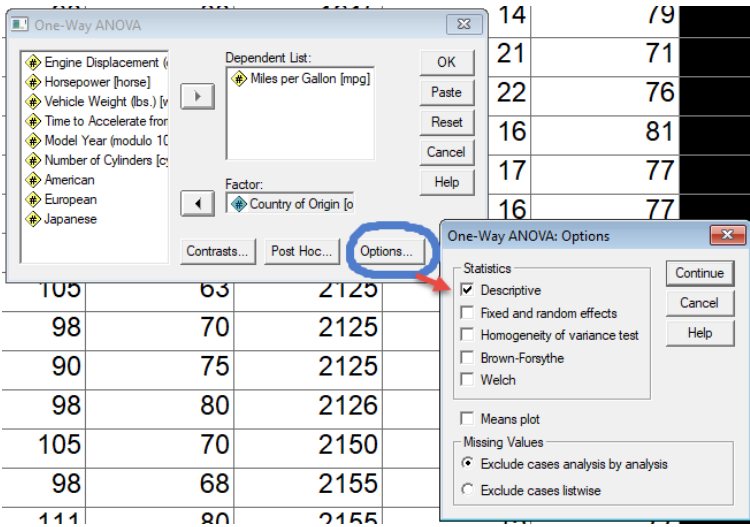


Move the DV, MPG, to the DV box

Move the IV, Origins, to the Factor box (factor is the anova term for categorical, nominal IV)



Click on Options and mark Describes to get M, SD, and n for each group.



Results of Oneway command in SPSS

### Descriptives

#### Miles per Gallon

	N	Mean	Std. Deviation	Std. Error	95% Confidence Interval for Mean		Minimum	Maximum
					Lower Bound	Upper Bound		
American	248	20.13	6.377	.405	19.33	20.93	10	39
European	70	27.89	6.724	.804	26.29	29.49	16	44
Japanese	79	30.45	6.090	.685	29.09	31.81	18	47
Total	397	23.55	7.792	.391	22.78	24.32	10	47

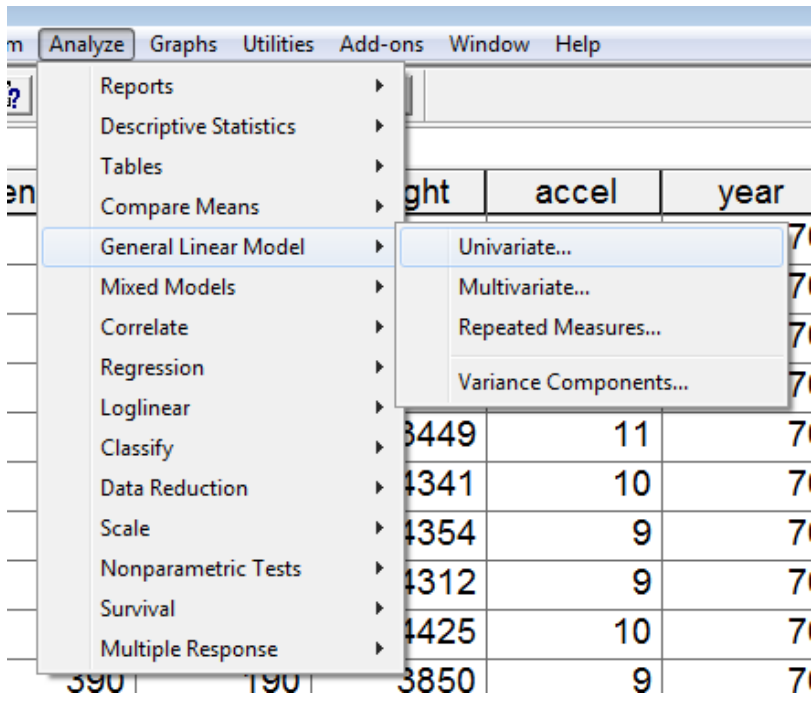
### ANOVA

#### Miles per Gallon

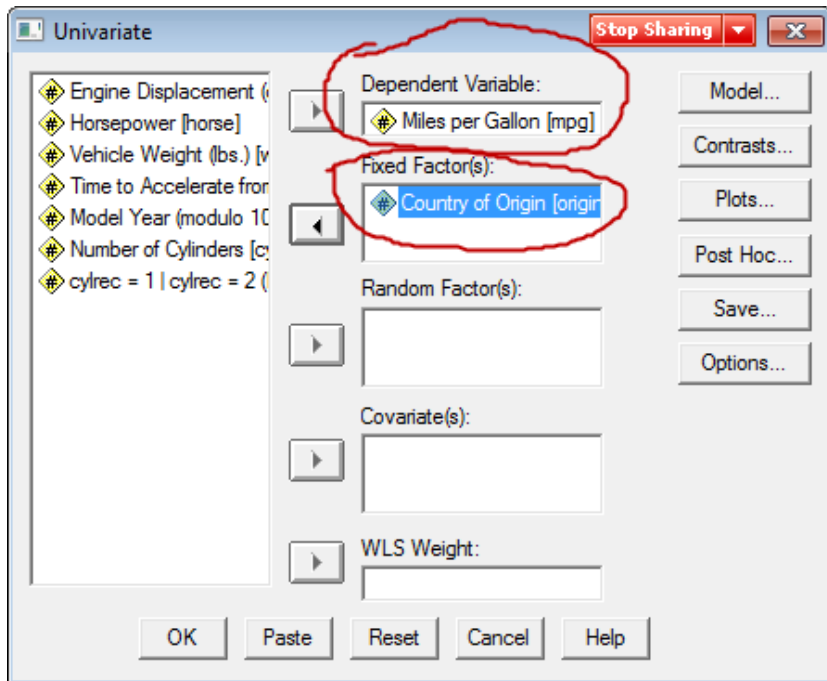
	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	7984.957	2	3992.479	97.969	.000
Within Groups	16056.415	394	40.752		
Total	24041.372	396			

Results of General Linear Model Command in SPSS

1. Analyze, General Linear Model, Univariate



2. Move DV to DV box, move grouping variable into fixed factor box (see below)



3. To get descriptive statistics (M, SD, n) per group, click on Options then place mark next to Descriptive Statistics

ANOVA

N	Mean	Std. Deviation	Std.
248	20.13	6.377	
70	27.89	6.724	
79	30.45	6.090	
397	23.55	7.792	

Sum of Squares	df	Mean Square
7984.957	2	3992.479
16056.415	394	40.752
24041.372	396	

Results

**Descriptive Statistics**

Dependent Variable: Miles per Gallon

Country of Origin	Mean	Std. Deviation	N
American	20.13	6.377	248
European	27.89	6.724	70
Japanese	30.45	6.090	79
Total	23.55	7.792	397

## Tests of Between-Subjects Effects

Dependent Variable: Miles per Gallon

Source	Type III Sum of Squares	df	Mean Square	F	Sig.
<del>Corrected Model</del>	<del>7984.957<sup>a</sup></del>	<del>2</del>	<del>3992.479</del>	<del>97.969</del>	<del>.000</del>
<del>Intercept</del>	<del>198784.420</del>	<del>1</del>	<del>198784.420</del>	<del>4877.867</del>	<del>.000</del>
origin( <b>between</b> )	7984.957	2	3992.479	97.969	.000
Error ( <b>within</b> )	16056.415	394	40.752		
<del>Total</del>	<del>244239.760</del>	<del>397</del>			
Corrected Total	24041.372	396			

a. R Squared = .332 (Adjusted R Squared = .329)

One benefit from the General Linear Model command is the calculation of  $R^2$  and Adjusted  $R^2$  values (see table above).

Both  $R^2$  and Adjusted  $R^2$  have the same interpretation as with regression—the proportion of variance in the DV that can be predicted by the ANOVA model (country of origin in this example).

If you used the One-way command and wanted to calculate the  $R^2$  value yourself, here's how:

### ANOVA

Miles per Gallon

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	7984.957	2	3992.479	97.969	.000
Within Groups	16056.415	394	40.752		
Total	24041.372	396			

$$R^2 = \text{SS between} / \text{SS total} = 7984.957 / 24041.372 = 0.3321$$

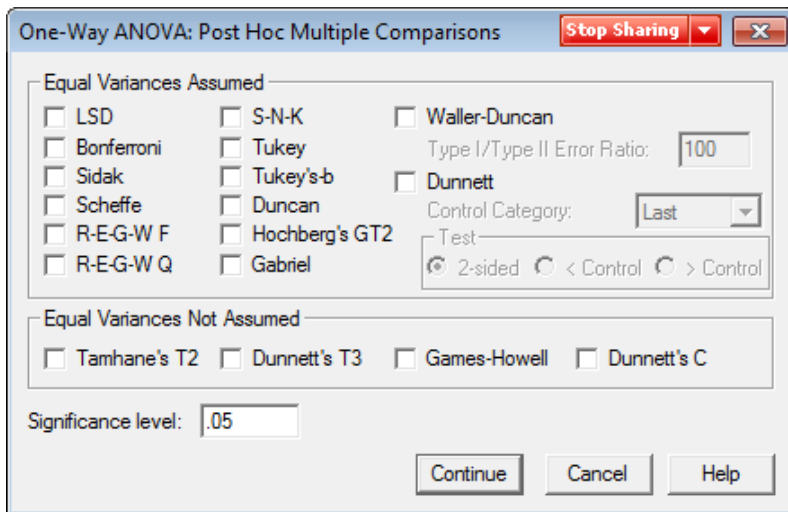
## 7. Multiple Comparisons

Problem – ANOVA results above show that there is a statistically significant mean difference in MPG based upon origin of vehicle, but the ANOVA does not indicate which groups (which countries of origin) are different.

Many possible – see, for example, post hoc options in oneway command in SPSS.

From Oneway SPSS command:





### a. Bonferroni Adjustment for Multiple Comparisons

Control familywise error rate at a set level such as .05 or .01, divide nominal alpha for familywise error rate by number of comparisons performed and use resulting adjusted alpha as the new per comparison alpha.

$$\text{Bonferroni adjusted } \alpha \text{ for pairwise comparisons} = \frac{(\text{familywise } \alpha)}{(\text{number of comparisons})}$$

Divide familywise alpha (e.g., .05) by the number of comparisons and use the result as the new alpha for each pairwise comparison.

#### Example

Compare car MPG by area of origin (American, Japanese, European).

Three possible pairwise comparisons:

Comparison 1 = American vs. Japanese

Comparison 2 = American vs. European

Comparison 3 = Japanese vs. European

Familywise Error Rate to be set at alpha = .05

Bonferroni adjusted comparison alpha for each pairwise comparison

$$\text{Bonferroni adjusted } \alpha = .05 / 3 =$$

**.0167**

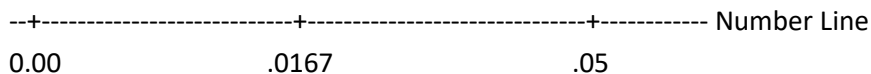
Decision rule

**If  $p \leq \alpha$  (or Bonferroni alpha) reject  $H_0$ , but if  $p > \alpha$  fail to reject**

Comparison	Old Alpha	Bonferroni Adjusted Alpha	P-value (fictional values given)
1 = American vs. Japanese	.05	.0167	.002
2 = American vs. European	.05	.0167	.018
3 = Japanese vs. European	.05	.0167	.042
Familywise Error Rate $(1-(1-\alpha)^c)=$	0.14263	Value =?	
		.049267	

If  $.018 \leq .05$  reject  $H_0$ , but if  $p > \alpha$  fail to reject

If  $.018 \leq .0167$  reject  $H_0$ , but if  $p > \alpha$  fail to reject



What would be the Bonferroni alpha per comparison if we want an overall familywise error rate of .05 and we have 6 comparisons (4 groups means 6 possible pairwise comparisons)?

1. a vs. b
2. a vs. c
3. a vs. d
4. b vs. c
5. b vs. d
6. c vs. d

What would be the Bonferroni adjusted alpha for these 6 comparisons?

Bonferroni alpha = (familywise error rate) / number of comparisons =

Bonferroni alpha = (familywise error rate) / number of comparisons =  $.05 / 6 = .008333$

For 6 comparisons with per comparison unadjusted  $\alpha = .05$ , what would be the familywise error rate?

Familywise Error Rate  $(1-(1-\alpha)^c) =$   
.2649

For 6 comparisons with per comparison Bonferroni adjusted  $\alpha = .008333$ , what would be the familywise error rate?

Familywise Error Rate  $(1-(1-\alpha)^c) =$   
.0489

Table showing Bonferroni Pairwise Adjusted Alpha per comparison

Number of Comparisons	$\alpha = .05$	$\alpha = .01$	← Familywise Error Rate (Familywise Alpha)
1	0.0500000	0.0100000	← Pairwise Error Rate (adjusted alpha)
2	0.0250000	0.0050000	
3	0.0166667	0.0033333	
4	0.0125000	0.0025000	
5	0.0100000	0.0020000	
6	0.0083333	0.0016667	
7	0.0071429	0.0014286	
8	0.0062500	0.0012500	
9	0.0055556	0.0011111	
10	0.0050000	0.0010000	

**Question**

What is the potential drawback to such small per comparison, Bonferroni adjusted  $\alpha$  when the number of comparisons increases?

**Answer**

As the probability of a Type 1 error decreases, the probability of a Type 2 error increases. Recall that a Type 2 is failing to reject a false  $H_0$  (failing to detect group differences if they exist). As  $\alpha$  becomes smaller, it becomes more and more difficult to reject  $H_0$ , so therefore it becomes more difficult to find real differences if they exist. In short, as  $\alpha$  becomes smaller the test loses power ( $1-\beta$ ) to detect differences if they exist.

**b. Scheffé Adjustment for Multiple Comparisons**

- Too complex to cover here, but the logic is similar to Bonferroni
- More conservative (less likely to reject  $H_0$ , less power) unless there are a large number of comparisons
- Once calculated it is good for all pairwise and more complex comparisons or contrasts (e.g.,  $([a+b])/2$  vs. c), no need to recalculate adjusted  $\alpha$  once other comparisons are added
- Use if more than 5 to 7 comparisons it should be better than Bonferroni (i.e., give more power), but calculate and compare CI with Bonferroni to determine which is more powerful, Scheffe or Bonferroni
- Based upon critical F-ratio

Example (with SPSS)

Test mean differences in mean MPG among three groups (use SPSS)

Am. Vs. Eu

Am. Vs Jap.

Eur vs. Jap.

Recall the mean MPG for each of the three origins:

American = 20.13

European = 27.89

Japanese = 30.45

Descriptives

Miles per Gallon

	N	Mean	Std. Deviation	Std. Error	95% Confidence Interval for Mean		Minimum	Maximum
					Lower Bound	Upper Bound		
American	248	20.13	6.377	.405	19.33	20.93	10	39
European	70	27.89	6.724	.804	26.29	29.49	16	44
Japanese	79	30.45	6.090	.685	29.09	31.81	18	47
Total	397	23.55	7.792	.391	22.78	24.32	10	47

Ho:  $\mu_{\text{American}} = \mu_{\text{European}}$

OR

Ho:  $\mu_{\text{American}} - \mu_{\text{European}} = 0.00$

So what are the mean differences for each of these comparisons?

American = 20.13

European = 27.89

Japanese = 30.45

Am. Vs. Eur. =  $20.13 - 27.89 = ?$

Am. Vs. Eur. =  $20.13 - 27.89 = -7.76$

Am. Vs Jap. = ?

Am. Vs Jap. =  $20.13 - 30.45 = -10.32$

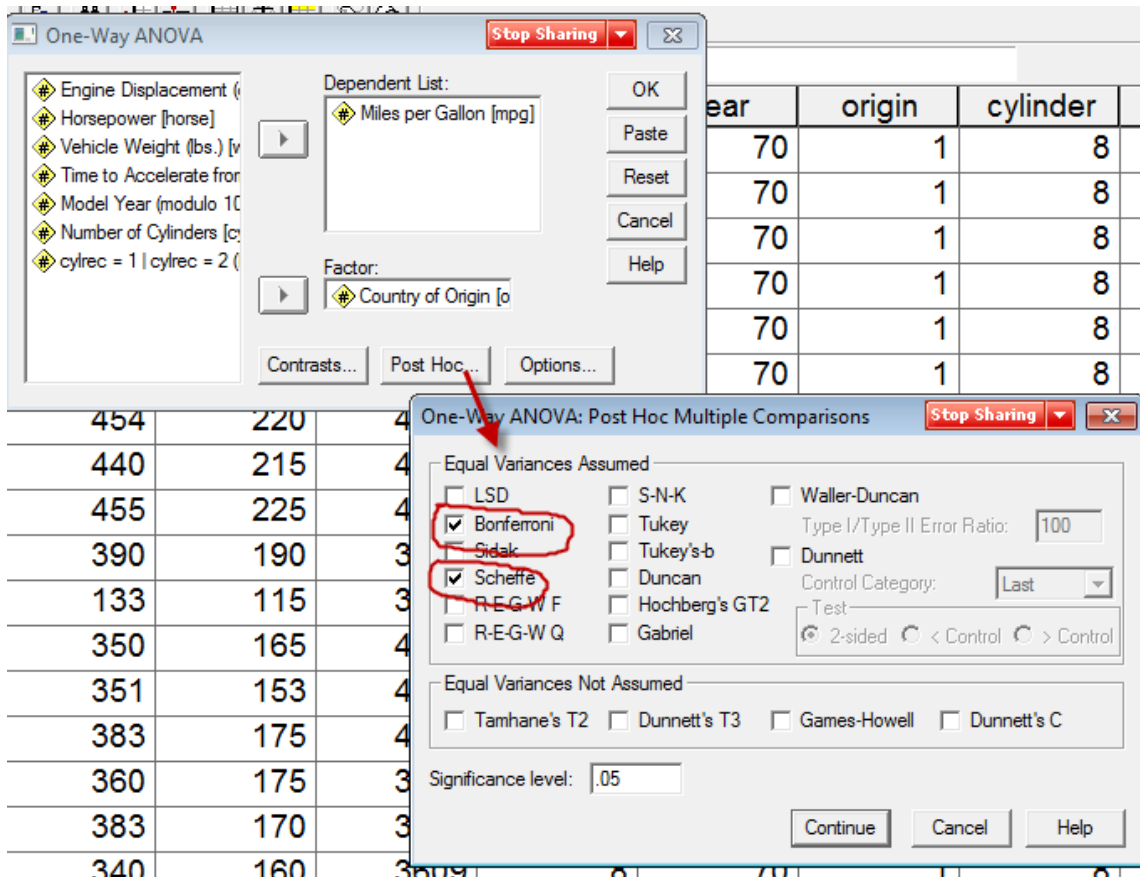
Eur. vs. Jap. = ?

Eur. vs. Jap. =  $-2.56$

Show SPSS Bonferroni and Scheffe

Using oneway command in SPSS

Select "Post Hoc" to obtain Bonferroni and Scheffe corrections and confidence intervals.



**Multiple Comparisons**

Dependent Variable: Miles per Gallon

	(I) Country of Origin	(J) Country of Origin	Mean Difference (I-J)	Std. Error	Sig.	95% Confidence Interval	
						Lower Bound	Upper Bound
Scheffe	American	European	-7.763*	.864	.000	-9.89	-5.64
		Japanese	-10.322*	.825	.000	-12.35	-8.30
	European	American	7.763*	.864	.000	5.64	9.89
		Japanese	-2.559	1.048	.052	-5.13	.02
	Japanese	American	10.322*	.825	.000	8.30	12.35
		European	2.559	1.048	.052	-.02	5.13
Bonferroni	American	European	-7.763*	.864	.000	-9.84	-5.69
		Japanese	-10.322*	.825	.000	-12.31	-8.34
	European	American	7.763*	.864	.000	5.69	9.84
		Japanese	-2.559*	1.048	.045	-5.08	-.04
	Japanese	American	10.322*	.825	.000	8.34	12.31
		European	2.559*	1.048	.045	.04	5.08

\*. The mean difference is significant at the .05 level.

Question

Do the Bonferroni and Scheffe produce different inferences for the above data?

Answer

Note difference inference result for European vs. Japanese comparisons. FTR for Scheffé, but reject for Bonferroni (thus, Bonferroni has slightly more power than Scheffe)

APA Style for Car Data

Descriptives

Miles per Gallon

	N	Mean	Std. Deviation	Std. Error	95% Confidence Interval for Mean		Minimum	Maximum
					Lower Bound	Upper Bound		
American	248	20.13	6.377	.405	19.33	20.93	10	39
European	70	27.89	6.724	.804	26.29	29.49	16	44
Japanese	79	30.45	6.090	.685	29.09	31.81	18	47
Total	397	23.55	7.792	.391	22.78	24.32	10	47

ANOVA

Miles per Gallon

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	7984.957	2	3992.479	97.969	.000
Within Groups	16056.415	394	40.752		
Total	24041.372	396			

Table 1

ANOVA Results and Descriptive Statistics for Number of Inquiries by Days of the Week

Days	Mean	SD	n
American	20.13	6.38	248
European	27.89	6.72	70
Japanese	30.45	6.09	79

Source	SS	df	MS	F
Origin	7984.96	2	3992.48	97.97*
Error	16056.42	394	40.75	

Note.  $R^2 = .33$

\*  $p < .05$

[If we wished to report  $R^2$  value, it would be  $(SS \text{ between}) / (SS \text{ total}) = 7984.96 / 24041.38 = .33$ ]

### Multiple Comparisons

Dependent Variable: Miles per Gallon

	(I) Country of Origin	(J) Country of Origin	Mean Difference (I-J)	Std. Error	Sig.	95% Confidence Interval	
						Lower Bound	Upper Bound
Scheffe	American	European	-7.763*	.864	.000	-9.89	-5.64
		Japanese	-10.322*	.825	.000	-12.35	-8.30
	European	American	7.763*	.864	.000	5.64	9.89
		Japanese	-2.559	1.048	.052	-5.13	.02
	Japanese	American	10.322*	.825	.000	8.30	12.35
		European	2.559	1.048	.052	-.02	5.13
Bonferroni	American	European	-7.763*	.864	.000	-9.84	-5.69
		Japanese	-10.322*	.825	.000	-12.31	-8.34
	European	American	7.763*	.864	.000	5.69	9.84
		Japanese	-2.559*	1.048	.045	-5.08	-.04
	Japanese	American	10.322*	.825	.000	8.34	12.31
		European	2.559*	1.048	.045	.04	5.08

\*. The mean difference is significant at the .05 level.

Table 2

*Multiple Comparisons and Mean Differences in Ad Inquiries by Week Days*

Comparisons	Mean Difference	s.e.	Scheffé Adjusted 95% CI
A vs. E	-7.76*	.86	-9.89, -5.64
A vs. J	-10.32*	.83	-12.35, -8.30
J vs. E	2.56	1.05	-.02, 5.13

Note. A = American, E = European, and J = Japanese.

\*  $p < .05$ , where p-values are adjusted using the Scheffé method.

There are statistically significant mean differences in MPG among areas of origin. Both European and Japanese cars obtain statistically higher MPG than their American counterparts. However, there is not a statistically significant mean difference in MPG between Japanese and European cars; cars from both origins appear to obtain similar MPG.

Additional ANOVA Examples (with APA)

Example Data

[http://www.bwgriffin.com/gsu/courses/edur8132/data/Newspaper\\_Ad\\_Inquiries.sav](http://www.bwgriffin.com/gsu/courses/edur8132/data/Newspaper_Ad_Inquiries.sav)

Excel Version

[http://www.bwgriffin.com/gsu/courses/edur8131/data/Newspaper\\_Ad\\_Inquiries.xls](http://www.bwgriffin.com/gsu/courses/edur8131/data/Newspaper_Ad_Inquiries.xls)

Example 1

IV = **section** of newspaper (1 = news, 2 = business, 3 = sports)

DV = **inquiries** – number of contacts received about an ad placed in newspaper

Run ANOVA with the above IV and DV. Determine if multiple comparisons are needed, if yes, perform multiple comparisons. **Set alpha = .05**

When the ANOVA is completed, post the value of the obtained F ratio in the chat box.

F = **4.235**

p-value (called Sig. in SPSS) = **.019**

Decision rule for p-values:

**If p-value is  $\leq$  alpha reject Ho, otherwise fail to reject Ho**

Question

Do we reject or fail to reject Ho of no difference in inquiries based upon sections of the newspaper.

**Answer**

**Reject Ho.**

Question

Since we reject the overall null (all means are equal), what is the next step in the ANOVA analysis?

**Perform multiple comparisons to pinpoint which sections of the newspaper differ in mean inquiries.**

Question

Recall that the p-value for the F ratio was = .019

If we had set  **$\alpha = .01$**  instead, then would we reject overall null based upon F test?

**Since  $p = .019$  since it is larger than  $\alpha = .01$ , so **Fail To Reject (FTR)** null (Ho: no differences in mean number of inquiries across the three sections of newspaper).**

Question

Since we FTR, what does this result tell us?

**No difference in inquires across sections of the newspaper – no difference in mean number of inquiries**

Question

Since we failed to reject the overall null (all means are equal), what is the next step in the ANOVA analysis?

**Since the overall null of no difference among the three groups was not rejected, and since the null says means are the same, we stop analysis here and report results – there is no need to perform multiple comparisons to pinpoint group differences since the null tells us the means are the same (they don't differ).**

Analysis

Run analysis in SPSS and find Bonferroni and Scheffe confidence intervals (run multiple comparison procedures).



### Descriptives

Number of inquiries from ads

	N	Mean	Std. Deviation	Std. Error	95% Confidence Interval for Mean		Minimum	Maximum
					Lower Bound	Upper Bound		
					News	20		
Business	20	9.10	1.744	.390	8.28	9.92	6	13
Sports	20	7.00	2.575	.576	5.79	8.21	3	12
Total	60	8.33	2.653	.343	7.65	9.02	3	14

### ANOVA

Number of inquiries from ads

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	53.733	2	26.867	4.235	.019
Within Groups	361.600	57	6.344		
Total	415.333	59			

### Multiple Comparisons

Dependent Variable: Number of inquiries from ads

Bonferroni

(I) Section	(J) Section	Mean Difference (I-J)	Std. Error	Sig.	95% Confidence Interval	
					Lower Bound	Upper Bound
News	Business	-.200	.796	1.000	-2.16	1.76
	Sports	1.900	.796	.061	-.06	3.86
Business	News	.200	.796	1.000	-1.76	2.16
	Sports	2.100*	.796	.032	.14	4.06
Sports	News	-1.900	.796	.061	-3.86	.06
	Business	-2.100*	.796	.032	-4.06	-.14

\*. The mean difference is significant at the .05 level.

With both Bonferroni and Scheffe conducted

### Multiple Comparisons

Dependent Variable: Number of inquiries from ads

	(I) Section	(J) Section	Mean Difference (I-J)	Std. Error	Sig.	95% Confidence Interval	
						Lower Bound	Upper Bound
Scheffe	News	Business	-.200	.796	.969	-2.20	1.80
		Sports	1.900	.796	.066	-.10	3.90
	Business	News	.200	.796	.969	-1.80	2.20
		Sports	2.100*	.796	.038	.10	4.10
	Sports	News	-1.900	.796	.066	-3.90	.10
		Business	-2.100*	.796	.038	-4.10	-.10
Bonferroni	News	Business	-.200	.796	1.000	-2.16	1.76
		Sports	1.900	.796	.061	-.06	3.86
	Business	News	.200	.796	1.000	-1.76	2.16
		Sports	2.100*	.796	.032	.14	4.06
	Sports	News	-1.900	.796	.061	-3.86	.06
		Business	-2.100*	.796	.032	-4.06	-.14

\*. The mean difference is significant at the .05 level.

#### Example 2

IV = **days** --- days of the week

DV = **inquiries**

Run ANOVA with the above IV and DV. Determine if multiple comparisons are needed, if yes, perform multiple comparisons. **Set alpha = .05**

When the ANOVA is completed, post the value of the obtained F ratio in the chat box.

F = **7.519**

Recall this F ratio tests  $H_0$ : no difference in # of inquiries across days of the week, i.e., mean number of inquiries should be same each day of week

p-value (called Sig. in SPSS) = **.000**

Decision rule for p-values:

**If p-value is  $\leq$  alpha reject  $H_0$ , otherwise fail to reject  $H_0$**

Question

Reject or fail to reject?

**Reject**

Question

What is next step in analysis?

Since we rejected  $H_0$  (no difference in inquiries across days of the week), and found that number of inquiries does appear to differ based upon which day ad was placed, next step is to perform **multiple comparisons** (pairwise comparisons with corrections using Bonferroni or Scheffe) to pinpoint which days are better for generating inquiries.

#### Question

Given that we have 5 days to compare, which method should give us better results (tighter confidence intervals), Scheffe or Bonferroni?

How many comparisons are possible with 5 groups?

Possible comparisons:

1. Monday vs. Tuesday,
2. Monday vs. Wed.,
3. Mon. vs. Thurs.,
4. Mon. vs. Fri.
5. Tues. vs. Wed.,
6. Tues vs. Thursday
7. Tues. vs. Friday
8. Wed. vs. Thurs.,
9. Wed. vs. Fri.
10. Thurs. vs. Fri.

Since there are 10 comparisons, Scheffe **should** provide tighter confidence intervals.

Number of pairwise comparisons ignoring order:

$$n(n-1)/2 = \text{number of pairwise comparisons}$$

where  $n$  = number of groups.

$$5(5-1)/2 =$$

$$5(4)/2 =$$

$$20/2 = 10$$

SPSS Results (using One-way ANOVA)

### Descriptives

Number of inquiries from ads

	N	Mean	Std. Deviation	Std. Error	95% Confidence Interval for Mean		Minimum	Maximum
					Lower Bound	Upper Bound		
Monday	12	8.08	3.315	.957	5.98	10.19	3	13
Tuesday	12	8.50	2.067	.597	7.19	9.81	5	12
Wednesday	12	8.17	1.697	.490	7.09	9.24	5	11
Thursday	12	6.00	1.758	.508	4.88	7.12	3	9
Friday	12	10.92	1.782	.514	9.78	12.05	8	14
Total	60	8.33	2.653	.343	7.65	9.02	3	14

### ANOVA

Number of inquiries from ads

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	146.833	4	36.708	7.519	.000
Within Groups	268.500	55	4.882		
Total	415.333	59			

Multiple Comparisons

Dependent Variable: Number of inquiries from ads

	(I) Days	(J) Days	Mean Difference (I-J)	Std. Error	Sig.	95% Confidence Interval	
						Lower Bound	Upper Bound
Scheffe	Monday	Tuesday	-.417	.902	.995	-3.29	2.46
		Wednesday	-.083	.902	1.000	-2.96	2.79
		Thursday	2.083	.902	.269	-.79	4.96
		Friday	-2.833	.902	.055	-5.71	.04
	Tuesday	Monday	.417	.902	.995	-2.46	3.29
		Wednesday	.333	.902	.998	-2.54	3.21
		Thursday	2.500	.902	.120	-.37	5.37
		Friday	-2.417	.902	.143	-5.29	.46
	Wednesday	Monday	.083	.902	1.000	-2.79	2.96
		Tuesday	-.333	.902	.998	-3.21	2.54
		Thursday	2.167	.902	.232	-.71	5.04
		Friday	-2.750	.902	.068	-5.62	.12
	Thursday	Monday	-2.083	.902	.269	-4.96	.79
		Tuesday	-2.500	.902	.120	-5.37	.37
		Wednesday	-2.167	.902	.232	-5.04	.71
		Friday	-4.917*	.902	.000	-7.79	-2.04
	Friday	Monday	2.833	.902	.055	-.04	5.71
		Tuesday	2.417	.902	.143	-.46	5.29
		Wednesday	2.750	.902	.068	-.12	5.62
		Thursday	4.917*	.902	.000	2.04	7.79
Bonferroni	Monday	Tuesday	-.417	.902	1.000	-3.05	2.22
		Wednesday	-.083	.902	1.000	-2.72	2.55
		Thursday	2.083	.902	.247	-.55	4.72
		Friday	-2.833*	.902	.027	-5.47	-.20
	Tuesday	Monday	.417	.902	1.000	-2.22	3.05
		Wednesday	.333	.902	1.000	-2.30	2.97
		Thursday	2.500	.902	.076	-.14	5.14
		Friday	-2.417	.902	.097	-5.05	.22
	Wednesday	Monday	.083	.902	1.000	-2.55	2.72
		Tuesday	-.333	.902	1.000	-2.97	2.30
		Thursday	2.167	.902	.197	-.47	4.80
		Friday	-2.750*	.902	.035	-5.39	-.11
	Thursday	Monday	-2.083	.902	.247	-4.72	.55
		Tuesday	-2.500	.902	.076	-5.14	.14
		Wednesday	-2.167	.902	.197	-4.80	.47
		Friday	-4.917*	.902	.000	-7.55	-2.28
	Friday	Monday	2.833*	.902	.027	.20	5.47
		Tuesday	2.417	.902	.097	-.22	5.05
		Wednesday	2.750*	.902	.035	.11	5.39
		Thursday	4.917*	.902	.000	2.28	7.55

\*. The mean difference is significant at the .05 level.

## 9. APA Style Results

APA Style with Days of Week and Ad Inquiries.

*Table 1*

*ANOVA Results and Descriptive Statistics for Number of Inquiries by Days of the Week*

Days	Mean	SD	n
Monday	8.08	3.32	12
Tuesday	8.50	2.07	12
Wednesday	8.17	1.70	12
Thursday	6.00	1.76	12
Friday	10.92	1.78	12

Source	SS	df	MS	F
Days	146.83	4	36.71	7.52*
Error	268.50	55	4.88	

Note.  $R^2 = .35$

\*  $p < .05$

[If we wished to report  $R^2$  value, it would be  $(SS \text{ between}) / (SS \text{ total}) = 146.833 / 415.333 = .35$ ]

*Table 2*

*Multiple Comparisons and Mean Differences in Ad Inquiries by Week Days*

Comparisons	Mean Difference	s.e.	Scheffé Adjusted 95% CI
M vs. T	-0.42	.902	-3.29, 2.46
M vs. W	-0.08	.902	-2.96, 2.79
M vs. Th	2.08	.902	-0.79, 4.96
M vs. F	-2.83	.902	-5.71, 0.04
T vs. W	0.33	.902	-2.54, 3.21
T vs. Th	2.50	.902	-0.37, 5.37
T vs. F	-2.42	.902	-5.29, 0.46
W vs. Th	2.17	.902	-0.71, 5.04
W vs. F	-2.75	.902	-5.62, 0.12
Th vs. F	-4.92*	.902	-7.79, -2.04

Note. M = Monday, T = Tuesday, W = Wednesday, Th = Thursday, and F = Friday.

\*  $p < .05$ , where p-values are adjusted using the Scheffé method.

ANOVA results show there is a statistically significant mean difference in number of advertisement inquiries across weekdays. As shown in Table 2, the only significant pairwise comparison is between inquiries for Thursday and Friday, with the number of inquiries on Fridays averaging about 10.92 and the number on Thursdays averaging 6.00, so it seems there are more inquiries on Friday than on Thursday. Inquiries on other days of the week were between these two means, and were not statistically different from either Thursday or Friday. In

summary, it seems the day with the greatest number of inquiries is Friday, but this number was not statistically greater than the number of inquiries received on Mondays, Tuesdays, or Wednesday.

Note – if using Bonferroni, the results differ somewhat. Here is how I would reword that:

As shown in Table 2, Friday has more inquiries than either Monday, Wednesday, or Thursday. On average the number of inquiries on Friday is about 2.5 to 5 more than the other days of the week except Tuesday. ... etc.